



Stabilized California Multifamily Program

- 30 Year Amortization/30 Year Term.
- Par pricing. Low fees. No charge for appraisal.
- After the fixed period, 6 mo. LIBOR + 2.25
- Flexible pre-payment penalties.
- Mixed use available.
- Interest/only payments available.
- Non-recourse available.
- 1.15 dscr. available.
- Earn-outs and retention language available.
- Up to 75% LTV.

Rate Indications 26 June 2017 for loans from \$1MM up to 75% LTV in major metropolitan areas.

3 year fixed to ARM 3.850%

5 year fixed to ARM 4.019%

7 year fixed to ARM 4.156%

Rates are based on associated Swaps plus 2.20 margin

Add-ons for loans under \$1MM; interest/only payments; mixed use; non-recourse; below average quality. Subtracts for loans over \$4MM; low ltv.

Rates and terms are subject to change until locked. Call for a quote!

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